



## **PP DEEMED EXPORT PURCHASE REQUIREMENT POLICY FY 2024-25**

### **1. Preamble**

- 1.1. Deemed Export Purchase Requirement (Hereby referred to as DPR) will be applicable to PP customers against combined lifting of Raffia, F&F grades & H019TG only under Deemed Export (DE & SEZ).
- 1.2. All variants of packaging of above mentioned grades to be considered for DPR Performance Discount eligibility (Grade list as per section 5.2).
- 1.3. Pricing will be applicable as per RIL Price Circular.
- 1.4. The minimum DPR signing quantity will be 100 MT/Month.
- 1.5. The Deemed Export Purchase Requirement for FY 2024-25 will be applicable for the period (1st April, 2024 to 31st March, 2025).

### **2. Discounts:**

- 2.1. Cash Discount (if applicable) of Rs.200/MT, subject to changes as and when applicable.
- 2.2. Performance Discount will be applicable as per slabs pertinent to customer's signed monthly quantity.

DE Monthly Slabs	Rate (Rs./MT)
$\geq 100 < 250$	250
$\geq 250 < 500$	500
$\geq 500 < 750$	750
$\geq 750 < 1250$	1150
$\geq 1250 < 2000$	1500
$\geq 2000$	2000

- 2.3. Customer completing  $\geq 100\%$  of the signed Annual DPR quantity and performing monthly as per performance eligibility criteria shall be eligible for an additional annual discount Rs.200/MT on entire DPR quantity lifted during the year.

### **3. Performance Discount Eligibility:**

- 3.1. Performance discount will be applicable if monthly order placement qty. is  $\geq 90\%$  of monthly DPR.

- 3.2. Maximum two relaxations will be allowed in a year provided order placement qty. is  $\geq 80\%$  of monthly DPR.
- 3.3. Orders placed on or before 25th of each month (23rd in case of February) will be considered for eligibility for calculation of monthly order placement qty.
- 3.4. Order placement qty. on or before 12th of the month must be  $\geq 40\%$  of monthly DPR in all cases (including relaxation cases).
- 3.5. Lifting of Raffia, F&F grades and H019TG (Extrusion) from DTA under Deemed Exports will not be eligible for DPR Performance Discount but shall be considered for Performance Discount order eligibility.

**4. Disbursal of Performance Discounts:** Discounts will be in the form of post-sale credit notes as per the following schedule:

- 4.1. **70% Discount** will be passed on by 15th of the subsequent month on successful monthly completion.
- 4.2. **20% Discount** will be passed on by 15th of the subsequent month, after completion of relevant quarter.
- 4.3. **Remaining 10% Discount** will be passed on at the beginning of next financial year, by 20th April 2025.
- 4.4. Disbursement of eligible Performance Discounts subject to customer's fulfillment of Performance Discount Eligibility conditions as per Clause 3. Customers, once defaulted on these Performance Discount Eligibility conditions, will not be considered for further Performance Discounts for the rest of the year. In the event of such default, customers will not be eligible for accrued 20% discount amount (if any) for the relevant quarter and accrued 10% discount amount (if any) for the year.
- 4.5. Performance Discounts for DPR customers will be disbursed based on actual customer billing of Raffia grades, F&F grades and H019TG (Extrusion) for the month from JG-SEZ unit under deemed route.
- 4.6. Upper cap for Performance Discount will be on Annual Quantity at 110% of customer's Annual DPR.
- 4.7. Order placement criteria for performance discount eligibility as per clause 3 to be strictly followed with no flexibility in order scheduling post allowed dates.

**5. Other Conditions:**

- 5.1. Deemed Export Purchase Requirement (DPR) will be applicable to PP customers against combined lifting of Raffia, F&F grades & H019TG (Extrusion) only under Deemed Export (DE & SEZ).
- 5.2. Raffia, F&F grades and H019TG (Extrusion) (All variants of packaging) to be considered for DPR Performance Discount eligibility will be as per below Annexure:

Grades			
H026SG	H250FG	H060FU	H045SG
H026SGJ	H110FG	H060FUJ	H045SGL
H026SGL	H110FGL	H060FUL	H060FG
H030SG	H110FU	H060MG	H350FGT
H030SGE	H110FUJ	H200FG	N030SG
H030SGJ	H110FUL	N060MG	N033MG
H030SGL	H350FG	N350FG	H350FGJ
H030SGT	H350FGL	N250FG	H060FUE
H033MG	H350FGN	H350EC	H019TG

- 5.3. For non-DPR customers, deemed prices will be applicable as per PP price circular. Performance Discount will not be applicable for such customers.
- 5.4. All Late entrants / upward revisions (May'24 onwards) will be allowed at the start of each month with BM approval. All such proposals to be received at HO by 15th of the month.
- 5.5. For Late entrant cases after Oct'24 and onwards, only one relaxation will be allowed in a year, in exception to clause 3.2, provided order placement qty i.e  $\geq 80\%$  of monthly DPR.
- 5.6. Price and other terms & conditions of sales operative at the time of BOE filling of goods would be applicable.
- 5.7. Grouping policy for 2024-25 shall be considered for eligibility for discounts. In case Group constituents change/ new group formed during 2024-25, the New Group entity will be considered for DPR eligibility with the required lifting as per new group.
- 5.8. This Deemed Export Purchase Requirement will be subject to Force Majeure clause and production at RIL plants.